# NEW BOOKS RECEIVED BY THE LIBRARY OF THE FACULTY OF BUSINESS MANAGEMENT

#### November 2025

### Psychology. Sociology

- 1. Britton, M. (2025). Generation AI: why Generation Alpha and the age of AI will change everything. Wiley.
- 2. Haber, E., Jemielniak, D., Kurasiński, A., & Przegalińska-Skierkowska, A. (2025). *Using AI* in academic writing and research: A complete guide to effective and ethical academic AI. Palgrave Macmillan.
- 3. Lilley, R. C. (2025). How to deal with difficult people: Fast, effective strategies for handling problem people (6th ed.). Kogan Page.
- 4. Rennie, B. (2025). Lessons in creativity: Stories and strategies to cultivate your creative confidence. Wiley.
- 5. Vaughn, L. (2025). Concise guide to critical thinking (3rd ed.). Oxford University Press.

### **Marketing**

- 1. Costello, J., & Yesiloglu, S. (2025). *Influencer marketing: Building brand communities and engagement* (2nd ed.). Routledge.
- 2. Faus, A., & Schwedelson, J. (2025). Human-centered marketing: How to connect with audiences in the age of AI. Kogan Page.
- 3. Onkvisit, S., Merz, M. A., & Shaw, J. J. (2025). *International marketing: Strategy and theory* (6th ed.). Routledge, Taylor & Francis Group.
- 4. Palmatier, R. W., & Crecelius, A. T. (2025). *Marketing: Based on first principles*. Bloomsbury Academic.
- 5. Walters, H. D., & Hammond, R. M. (2025). *AI in marketing: Applications, insights, and analysis*. Routledge, Taylor & Francis Group.
- 6. Ziliani, C., & Ieva, M. (2025). Loyalty management: Driving engagement with loyalty programs and customer experience (2nd ed.). Routledge, Taylor & Francis Group.

#### **Advertising. Public relations**

- 1. Belch, G. E., & Belch, M. A. (2024). *Advertising and promotion: An integrated marketing communications perspective* (13th ed.). McGraw-Hill.
- 2. Chernev, A. (2025). Strategic brand management (4th ed.). Cerebellum Press.
- 3. Fennis, B. M., & Stroebe, W. (2025). *The psychology of advertising* (4th ed.). Routledge, Taylor & Francis Group.
- 4. Luttrell, R. M., & Capizzo, L. W. (2026). *Public relations campaigns: An integrated approach* (3rd ed.). Sage.

## Sales. Logistics

- 1. Hardcastle, K. (2025). The science of shopping: How psychology and innovation create a winning retail strategy. Kogan Page.
- 2. Mangan, J., Calatayud, A., & Lalwani, C. (2025). *Global logistics and supply chain management* (5th ed.). John Wiley & Sons.
- 3. Rich, G. A., & Epler, R. (2025). Sales force management (2nd ed.). Sage.
- 4. Sandberg, E. (2025). *Strategic logistics management: Contemporary principles and practice*. Kogan Page.
- 5. Sheridan, M. (2025). Endless customers: A proven system to build trust, drive sales, and become the market leader: They ask, you answer 3.0. John Wiley & Sons, Inc.

#### Business

- 1. Ackerman, A. (2025). The entrepreneur's odyssey: A novel approach to startup success. Routledge.
- 2. Burns, P. (2025). Corporate entrepreneurship and innovation: Effective strategy and implementation (5th ed.). Bloomsbury Academic.
- 3. Finch, B. (2025). *How to write a business plan: Win backing and support for your ideas and ventures* (8th ed.). Kogan Page.
- 4. Goffin, K., & Mitchell, R. (2025). *Innovation management: Effective strategy and implementation* (4th ed.). Bloomsbury Academic.
- 5. Marr, B. (2025). AI strategy: Unleash the power of artificial intelligence in your business. Kogan Page Limited.
- 6. Sarasvathy, S. D., & Wheatley, G. B. (2025). Effectual entrepreneurship (3rd ed.). Routledge.
- 7. Zacharakis, A., Corbett, A. C., & Bygrave, W. D. (2025). Entrepreneurship (6th ed.). Wiley.

### **Tourism. Hospitality**

- 1. Altinay, L., Farmaki, A., & Alrawadieh, Z. (2025). *Entrepreneurship in hospitality and tourism: A global perspective* (2nd ed.). Goodfellow Publishers, Limited.
- 2. Gillingham, J. (2025). Tech-enabled hospitality: Strategies to elevate guest experience and operational efficiency. Kogan Page.
- 3. Walmsley, A. (2025). *Entrepreneurship in tourism*. (2nd ed.). Routledge, Taylor & Francis Group.